

20 BEST COMMUNICATION HACKS: INFLUENCE AND PERSUADE PEOPLE

Communicate more effectively: learn from the best communicators in the world like Robbins, Sinek, Covey, Rosenberg etc. (21 lessons | 2,5hr Video material).

with Wladislaw Jachtchenko

Section 1: 20 best communication hacks: persuade and influence like a Pro

Lesson 1: Soft to the person, hard on the issue (Fisher/Ury)

Lesson 2: Seek first to understand, then to be understood (Covey)

Lesson 3: Rapport is created by a feeling of commonality (Robbins)

Lesson 4: Capture attention with storytelling (Simon Sinek)

Lesson 5: The principle of reciprocity (Robert Cialdini)

Lesson 6: Give honest and sincere appreciation (Dale Carnegie)

Lesson 7: Four ways of hearing a negative message (Rosenberg)

Lesson 8: The truth about inner communication

Lesson 9: The role of arguments and innate vanity (Schopenhauer)

Lesson 10: Watch out for rhetorical manipulation (Plato)

Lesson 11: Use simple language (Moliere)

Lesson 12: Question what the other person is saying (Brian Tracy)

Lesson 13: If the other refuses: Ask why not? (William Ury)

Lesson 14: The best persuasion tip (Aristotle)

Lesson 15: The power of because (Susan Langer)

Lesson 16: If your emotions heat up (Laurence J Peter)

Lesson 17: If the others emotions heat up

Lesson 18: The ultimate voice tip

Lesson 19: The ultimate body language tip

Lesson 20: The ultimate language tip

Lesson 21: Your next steps

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